

Message Text

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43

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
----- 068387

R 281116Z APR 76
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC
INFO SECSTATE WASHDC 7448
USIA WASHDC
AMEMBASSY ATHENS
AMEMBASSY CAIRO

UNCLAS DAMASCUS 2618

USDOC FOR DIBA/OIM/MCCOWEN; USIA FOR INA, ICS

ATHENS FOR RTDO; CAIRO FOR COMATT AND GSO

E.O. 11652: N/A
TAGS: BEXP SY
SUBJ: DAMASCUS INT'L FAIR

REF: (A) TYRRELL/WRIGHT TELCON 4/27; (B) USDOC 7066;
(C) DAMASCUS 2477

1. PER REF (A):

A. MISSION HIGHLY GRATIFIED WITH USDOC/USIA DECISION
TO SEND USDOC/USIA CENTERPIECE EXHIBIT "BUILDING A NATION"
FOR USE IN U.S. PAVILION IN DAMASCUS INT'L FAIR. WE LOOK
FORWARD TO DISCUSSING WITH MCCOWEN PLANS AND LAYOUT FOR THIS
EXHIBIT UPON HIS ARRIVAL MAY 2, INCLUDING DETAILS ON SIZE AND
SHIPMENT DATE FROM VIENNA.

B. ALSO PLEASED TO LEARN PA'S AND MONEY NOW IN HAND WITH
USDOC UP TO \$45,000 COMPARED TO \$30,000 REPORTED 4/20 TELCON.
AS NOTED PREVIOUSLY, IBM/ATTAR READY TO SIGN AND THUS \$2500
IN EFFECT IN HAND HERE.

C. OUTSIDE SPACE: WITH HARNISCHFEGGER DROPPING OUT, WE
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HAVE 300 SQ. M. OUTSIDE SPACE TO COMMIT. TAKING STAND-BYS

IN ORDER WE HAVE, REQUEST USDOC CONTACT REED IRRIGATION
AS FIRST ON STANDBY LIST AND CABLE US REPORT. IF TASCO/
CALIFORNIA IN ECONOMIC DEVELOPMENT RELATED FIELD, ALSO REQUEST
REPORT ON THEIR INTEREST. IF TASCO MORE IN CONSUMER FIELD,
SUGGEST USDOC HOLD UP FURTHER RECRUITMENT TO FILL 300
OUTSIDE UNTIL MCCOWEN ARRIVAL AND WE CAN DISCUSS SEVERAL
OTHER POTENTIAL PARTICIPANTS (WE WANT WELL-MANNED OUTDOOR
EXHIBITORS, NOT JUST THOSE WHO DROP EQUIPMENT AND LEAVE).
HOLD IN ABEYANCE RETURN TO CO.S LISTED PARA 6, REF.
B UNTIL MCCOWEN ARRIVAL HERE.

D. HAS USDOC CLARIFIED PRUDENTIAL LINES, INC. (DAMASCUS
2380) AS POSSIBLE INDOOR BOOTH STANDBY? CARRIER ALSO DEFINITE
1-3X4 STANDBY PER 4/23 VISIT HERE OF E.G. DE GRAND PRE OF
NATIONAL TRADING CORP (NTC), BEIRUT, WHO WANTS MAKE MUCH
STRONGER CARRIER SHOWING IN 1976 THAN WAS MADE IN 1975.
(WE DEFINITELY WANT KEEP CARRIER IN MIND FOR MCCOWEN/
GRAND PRE DISCUSSIONS HERE RE POSSIBILITY OF FITTING
CARRIER IN AND ALSO POSSIBILITY OF PA PAYMENT IN KIND -
USE OF LARGE CARRIER A/C'S IN PAVILION.)

E. PER REF A, USDOC HAS FIRM COMMITMENT FROM ADDRESSOGRAPH
FOR 2-3X4'S.

2. CAIRO: REF CAIRO 5513; HAMMOND/WRIGHT 4/6 LTR
(ENCLOSING INVENTORY, MOVING CONTRACT AND ONE KEY FOR EACH
OF FOUR CONTAINERS); AND HAMMOND/WRIGHT MEMO 4/7 ENCLOSING
ADDITIONAL KEYS TO "FOUR STEEL CONTAINERS,..EACH CONTAINER
NOW HAS TWO LOCKS." WE ASSUME THESE DIFFERENT SETS OF KEYS
WILL UNLOCK FOUR CONTAINERS, BUT CC. OF HAMMOND MEMO TO
CAIRO B&F OF 4/9 NOTES USE OF FIFTH CONTAINER (AND B/L
ALSO NOTES FIVE CONTAINERS). IS CAIRO SENDING US KEYS FOR
FIFTH CONTAINER? MAIL TRANSIT TIME CAIRO/DAMASCUS FOR
THESE LTRS AND MEMOS HAS BEEN OVER 14 DAYS.

3. CONTAINERS ARE STILL ABOARD M/V SALMA (OR SAIMA AS
ON B/L) AND VESSEL AWAITING SPACE AT LATAKIA. WE WRITING
TO FAIR DIRECTORATE, MINECON AND MINTRANSPORT REQUESTING
PRIORITY UNLOADING. CLEARING AGENT EXPECTS HAVE ESTIMATED
UNLOADING DATE BY 5/3 AND ESTIMATES UNLOADING AND CLEARING
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BY 5/5, MEANING, HOPEFULLY, ARRIVAL DAMASCUS BY END OF NEXT
WEEK.
MURPHY

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Draft Date: 28 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976DAMASC02618
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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Handling Restrictions: n/a
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Margaret P. Grafeld
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04 MAY 2006

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TAGS: BEXP, SY
To: COM
Type: TE
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